



## 2025 MDRT Executive Committee focuses on peer-to-peer resources for financial services professionals

**PARK RIDGE, IL (September 1, 2024)** — The 2025 [MDRT](#) Executive Committee welcomes an engaging approach to peer-to-peer learning opportunities for financial services professionals, as Carol Kheng, ChFC, assumes her role as MDRT's 99<sup>th</sup> President and Aurora L. Tancock, CFP, FLMI, joins as Secretary. The new Executive Committee brings a fresh perspective to encouraging financial services professionals to strive for success at each stage of their careers. By driving MDRT's delivery of key resources and opportunities, the Executive Committee will help members reach and exceed their goals.

Kheng, a 26-year MDRT member, succeeds 25-year MDRT member Gregory B. Gagne, ChFC, who becomes MDRT's Immediate Past President. John F. Nichols, MSM, CLU, a 24-year MDRT member, and Clay Gillespie, CFP, CLU, a 23-year MDRT member, assume new roles as First Vice President and Second Vice President, respectively, with Tancock, a 23-year MDRT member.

The 2025 Executive Committee will expand its focus on providing unique learning opportunities for financial professionals through in-person engagements and networking opportunities. It also will oversee MDRT's digital transformation initiatives as the organization continues to invest in and leverage technology to personalize and improve the MDRT member experience at every step of an advisor's career journey.



*The 2025 MDRT Executive Committee,  
from left: Clay Gillespie, CFP, CLU;  
John F. Nichols, MSM, CLU; Carol Kheng, ChFC;  
Gregory B. Gagne, ChFC; Aurora L. Tancock, CFP, FLMI*

The Executive Committee will continue to develop events for members from around the world to come together and share ideas, ultimately leading to personal and professional advancement. The success of the 2024 MDRT Annual Meeting in Vancouver, British Columbia, Canada, and the 2024 MDRT Global Conference in Dubai, UAE, set the tone for the elevated content members can expect to see in 2025. MDRT will continue to showcase members' expertise, success stories, and proven solutions to enable members to learn from each other as they strive for higher levels of success.

In addition to holding exclusive events, MDRT will continue to distribute timely, local content on a regular basis, showcasing members' expertise, and providing mentorship and leadership development opportunities.

MDRT now offers more ways to engage, learn and grow with the [MDRT Family of Brands](#). The [MDRT Academy](#) supports advisors aiming to reach MDRT-level production, and the [MDRT Center for Field Leadership](#) serves field and home office leaders seeking to boost their leadership skills and foster an MDRT culture of excellence in their firms.

"As the state of financial markets continues to fluctuate globally, it's pivotal for financial services professionals around the world to lean on each other for educational and networking opportunities," Kheng said. "MDRT is a great resource for professionals seeking enhanced, tested solutions from a

network of peers around the globe and allows them to continue providing the best possible service to their clients.”

Kheng brings extensive MDRT experience to the leadership team, with four Court of the Table and three Top of the Table qualifications. Kheng has served in multiple roles on the MDRT Executive Committee since 2022. She previously served as Divisional Vice President for Global Conference Program General Arrangements in 2019 and for MDRT’s Member Resources–Practice Management Division in 2009. Kheng also has served on the Board of Trustees of the MDRT Foundation, for which she is a Diamond Knight.

Tancock has 13 Court of the Table and four Top of the Table qualifications. She previously served as Chair of the Focus Sessions Committee for the 2023 MDRT Global Conference and as Global Council Member for MDRT’s Finance Division in 2020. She also has served on the Board of Trustees of the MDRT Foundation, for which she is a Diamond Knight and a member of its Inner Circle Society.

### **About MDRT**

MDRT (Million Dollar Round Table), The Premier Association of Financial Professionals®, is a global, independent association of the world's leading life insurance and financial services professionals from more than 700 companies in 80 nations and territories. MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business. For more information, please visit [mdrt.org](https://mdrt.org).

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